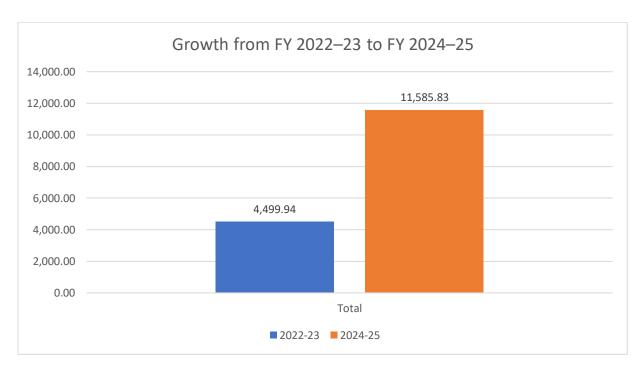
### **Project Exports Data:**

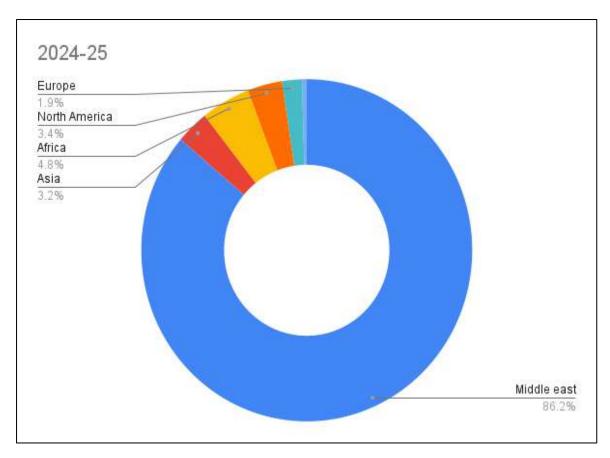
Value USD Mln.			
FY	2022-23	2023-24	2024-25
Total	4,499.94	17,392.22	11,585.83



Disclaimer: The data & graphics are based on projects secured data reported by PEPC member companies

### **Project Export data Regionwise FY 2024-2025**

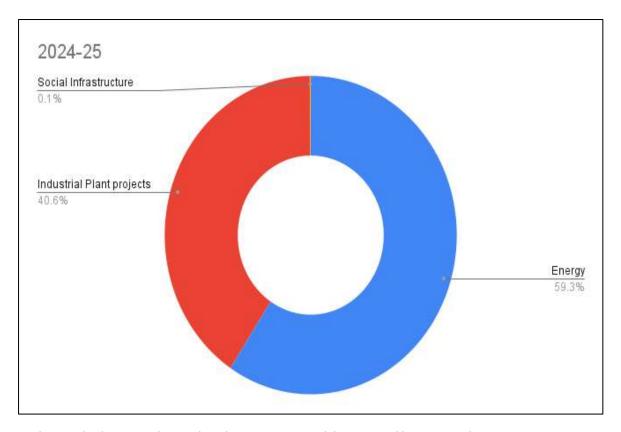
FY 2024-25				
Region	Value USD Mln.			
Middle east	9,989.15			
Asia	369.06			
Africa	555.15			
South America	-			
North America	394.02			
Europe	224.55			
Oceania	53.89			
Total	11,585.83			



Disclaimer: The data & graphics are based on projects secured data reported by PEPC member companies

### **Project Export data Sectorwise FY 2024-2025**

FY 2024-25			
Sectors	Value USD MIn.		
Energy	6,866.44		
Industrial Plant projects	4,707.03		
Social Infrastructure	12.36		
Water	-		
Total	11,585.83		



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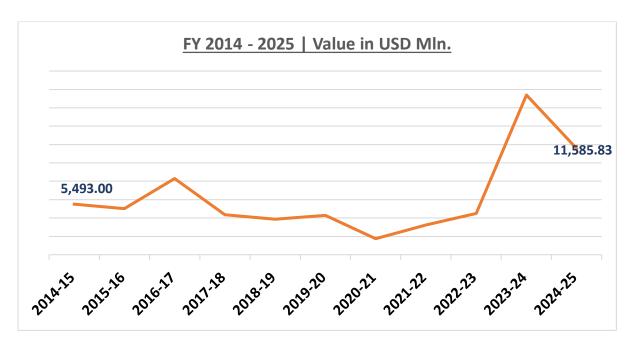
### Presence of PEPC member companies in FY 2024–25



27 (Twenty-Seven) Countries

#### **Project Export Performance growth in 10 yrs**

	2014-15	2024-25
Value Rs. Cr.	33,581.00	97,586.94
Value US\$ million	5,493.00	11,585.83



Disclaimer: The data & graphics are based on projects secured data reported by PEPC member companies

- The data presented herein has been compiled based on submissions from PEPC member companies regarding projects secured by them.
   As Project Exports are not classified under any specific HS Code, such data is not reported by DGCI&S.
- Value of contracts secured reported by PEPC members FY 2024-25 is higher by 110.91% in USD and 190.60% in INR terms as compared to FY 2014-15.
- Value of contracts secured reported by PEPC members FY 2024-25 is higher by 157.46% in USD as compared to FY 2022-23 signalling a major leap in global competitiveness and market confidence.
- Highest value of single contract undertaken by PEPC member in Qatar is USD 1,768.87
  Mln in 2024-25 of Industrial Plant projects- Hydrocarbon whereas smallest value of single contract undertaken by PEPC member is USD 0.01 Mln in Nepal for Social Infrastructure- Irrigation and drainage

- The traditional markets for Indian Project Exporters have been Middle East & SAARC.
  While demand from Middle East is reviving after oil slump in 2020, major markets in SAARC are facing aftereffects of covid disruptions on economy. Africa, an emerging market for Indian Project Exports is also plagued by similar issues.
- Project Exporters have successfully tapped into new potential markets beyond traditional markets such as the United States, Scotland, Germany, Mexico, Australia, and Canada, during the current financial year. Though small in value but continuous flow of orders is encouraging. Expansion of Project Exports into new potential markets offer significant scope for further expansion.

#### **Ongoing Schemes/ Programmes**

#### National Export Insurance Account (NEIA)

Government of India established the NEIA Trust in 2006 to promote project exports from India that are of strategic and national importance. The Trust is administered by ECGC. Further, the Government of India has set up a High-Powered Committee called the Committee of Directions (COD) under the Ministry of Commerce & Industry to ensure proper and effective utilisation of the Trust, monitoring of its operations and to provide guidance, supervision and necessary approvals for the projects to be brought under the scheme.

#### • Buyer's Credit under NEIA Programme

Buyer's Credit Cover is a flagship product of the NEIA Trust that extends cover for the buyer's credit facilities extended by the Indian lending agency. Further, the NEIA Trust also offers reinsurance support to ECGC for the export credit insurance covers extended to the Indian project exporters.

#### New initiatives launched in 2024-25:

The council has been taking initiatives for ease of doing business through digitalization of process including digital payments and issuance of certificates.

#### • Real time access to international tenders

Since information on upcoming projects is a key factor in promoting project exports from India. The Council has completely revamped the website to provide real time access to its member companies through its website to international tenders from 525 sources.

#### The Information Includes:

- Invitation for Bids/Request for Proposal/Request for bid
- Contract Award Information
- Request For Expressions of Interest
- Procurement News/ Trade Notices
- Prior Information Notice
- Prequalification Notice

♣ Request for Public Consultations

#### • B2B e-Marketplace:

While the website would list the details of its member companies, it would also provide platform to Indian companies in Civil Construction/Turnkey Engineering, Consultancy & Project Construction Items/Goods manufacturers to display their capability profile along with their products & services across 31 Main categories and 880 subcategories.

#### Research Reports:

The Council has created a dedicated section on its website where members can access comprehensive research reports. These reports will cover country-specific, regional, and global research, including the full range of macroeconomic and industry data. This data will feature historical information and 5–10-year forecasts. These reports will cover key sectors such as Infrastructure, Oil & Gas, Power & Renewables, Telecommunications, and Metals & Mining from global markets.

 The website also provides facility to access trade notifications pertaining to Project Exports along with research articles, thereby making it one stop shop for both domestic & international construction fraternity interested in exporting or sourcing any construction service or product from India.

#### • Information Dissemination:

Besides working closely with the Government of India for facilitating the industry resolve their policy and procedural issues aimed at enhancing international competitiveness, Project EPC regularly gathers information and disseminates to member information pertaining to new project possibilities overseas every month in the form of monthly bulletin designated as "Global Project News".

#### **Reforms undertaken**

• Based on the interactions with the industry, Council planned & implemented Capacity Building Programmes on various aspects of Project Exports.

Capacity Building programs are conducted in various cities with a view to build capacity of Indian Construction/ Turnkey Engineering companies, Consultants and project construction item exporters to undertake project exports. Training is provided to Exporters on various aspects of project exports from India such as policy & procedures, Government Schemes, Financing, Market match making, Risk assessment & mitigation.

#### Har Ghar Tiranga Campaign

PEPC joined the "Har Ghar Tiranga Campaign" under Azadi Ka Amrit Mahotsav and initiatives were taken by taking selfies with the flag, using "Har Ghar Tiranga" standees and encouraging others to take selfie with our selfie standee, and placing the tricolor on every desk.

Furthermore, we showcased our patriotism by sharing "Har Ghar Tiranga" creative content on our website and changing our social media profile pictures to the Indian flag.

#### • Swachh Bharat Abhiyan 3.0

PEPC actively participated in Swachh Bharat Abhiyan 3.0 by commencing with Swachata Pledge which was undertaken by all PEPC officials, Banners were displayed on "Swachata Pakhwada" - Swachata hi Sewa in and around the office premises, Special Cleanliness Drive initiative was taken outside the office premises, dustbins were distributed to shopkeepers for keeping the places clean.