

**Embassy of India**  
**Commerce Wing**  
**Doha**

**ANNUAL COMMERCIAL REPORT 2022**

**Year of Reporting: 2022**

**A. Trade in goods**

**a. Top 10 items of imports from India**

Sl. No	Commodity (6-Digit HS tariff line) [4-digit HS code data only available in the host country]	Value (US\$ million)	Quantity (in Kg)	India's % share of total import of the commodity
1.	Articles of Jewelry & Parts thereof	160.65	2800	21.55
2.	Rice	119.86	151168561	82.50
3.	Motor cars and Other motor vehicles	82.07	9928104	4.60
4.	Cane or Beet sugar & chemically pure sucrose	42.91	74327850	89.90
5.	Unglazed ceramic flags & paving	42.57	152289158	40.07
6.	Electrical Apparatus for Line Telephony/Telegraphy	38.15	96477	2.85
7.	Acyclic hydrocarbons	37.54	31887945	52.49
8.	Petroleum Coke, Petroleum Bitumen	30.56	30614658	15.57
9.	Flat-Rolled products of Iron or Non-alloy Steel	29.26	28765564	25.92
10.	Salt incl. Table & denatured, Pure Sodium Chloride	28.96	700281052	84.35

(Source: Ministry of Statistics, Qatar)

**b. Top 3 countries of Imports of items mentioned in Table A(a) above**

S. No	Commodity (6-digit HS Tariff Line) [4-digit HS code data only available in the host country]	Top 3 global suppliers (country)	Value (US\$ million)	% share in total import of the commodity	Quantity (in Kg)
1.	Articles of Jewelry & Parts	Singapore	278.31	33.76	4893

	thereof	India	160.65	21.55	2800
		Italy	67.14	6.93	3750
2.	Rice	India	119.86	82.5	51168561
		Vietnam	8.19	5.61	10568351
		Pakistan	7.49	5.13	7130162
3.	Motor cars and Other motor vehicles	USA	213.71	11.99	9489598
		Germany	173.09	9.71	3948834
		Italy	124.22	6.97	469963
4.	Cane or Beet sugar & chemically pure sucrose	India	42.91	89.9	74327850
		Australia	1.34	2.8	1387545
		Saudi Arabia	0.66	1.38	937420
5.	Unglazed ceramic flags & paving	India	42.47	40.07	152289158
		Spain	23.75	22.35	36293274
		Italy	18.25	17.18	74327850
6.	Electrical Apparatus for Line Telephony/Telegraphy	China	734.45	54.87	2866704
		Vietnam	83.84	6.26	261360
		India	38.15	2.85	96477
7.	Acyclic hydrocarbons	India	37.54	52.49	31887945
		China	1.18	1.64	135985
		UK	0.30	0.41	31420
8.	Petroleum Coke, Petroleum Bitumen	Kuwait	43.41	22.11	68569877
		Oman	36.80	18.75	51561529
		India	30.56	15.57	30614658
9.	Flat-Rolled products of Iron or Non-alloy Steel	China	56.02	49.63	61914571
		India	29.26	25.92	28765564
		South Korea	11.81	10.46	8763309
10.	Salt incl. Table & denatured, Pure Sodium Chloride	India	28.96	84.35	700281052
		Netherlands	1.89	5.5	3544627
		Malaysia	0.95	2.76	302891

(Source: Ministry of Statistics, Qatar)

### c. Top 10 items of imports from the world

Sl. No	Commodity (4-Digit HS tariff line)	Value (US\$ million)	Quantity (in Kg)
1.	Turbojets, Turbopropellers & Other gas	1968.23	5253998
2.	Motor cars & Other Motor vehicles	1781.34	71817940
3.	Electrical Apparatus for Line Telephony/Telegraphy	1338.33	3856147
4.	Parts of Balloons Etc, Parts of Aircraft	1051.00	1105544
5.	Articles of Jewellery & Parts thereof	824.34	47299
6.	Automatic Data Processing Machines, Magnetic readers	745.45	2896661
7.	Medicaments Nes, Mixed or Not	645.87	438090
8.	Furniture Nes, and Parts thereof	632.66	102342423
9.	Copper wire	459.52	48015023
10.	Gold (Incl gold plated with Platinum) Unwrought	447.52	10699

(Source: Ministry of Statistics, Qatar)

**d. Top 10 items of exports to India**

Sl. No	Commodity (6-Digit HS tariff line) [4-digit HS code data only available in the host country]	Value (US\$ million)	Quantity (in Kg)	India's % share of total export of the commodity
1.	Petroleum gases and other gaseous hydrocarbons	11512.08	15946838675	13.47
2.	Petroleum oils & Oils from Bituminous Minerals (Crude)	4942.40	2469759244	10.52
3.	Halogenated derivatives of Hydrocarbons	375.19	468423885	81.59
4.	Polymers of Ethylene	298.49	229597000	10.52
5.	Petroleum oils & Oils from Bituminous Minerals (Not Crude)	218.89	326568000	2.14
6.	Ammonia, Anhydrous or in Aqueous solution	205.22	209177115	41.49
7.	Unwrought Aluminium	180.16	58539122	8.58
8.	Acylic alcohols and their Halogenated, Sulfonated, Nitrated	163.81	489597051	66.98
9.	Mineral or chemical Fertilizers	69.43	106453841	1.94

10.	Mixed Alkylbenzenes	52.11	28902950	35.29
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(Source: Ministry of Statistics, Qatar)

**e. Top 10 items of exports to the world**

Sl. No	Commodity (4-Digit HS tariff line)	Value (US\$ million)	Quantity (in Kg)
1.	Petroleum Gases and Other Gaseous Hydrocarbons	85402.73	100818319556
2.	Petroleum Oils & Oils from Bituminous Minerals (Crude)	18453.64	234544452119
3.	Petroleum Oils & Oils from Bituminous Minerals (Not Crude)	10189.18	13059934838
4.	Mineral or Chemical fertilizers	3576.74	5692668393
5.	Polymers of Ethylene	2836.38	2144253855
6.	Unwrought Aluminium	2097.62	653890357
7.	Sulphur of All kinds	919.23	3289854909
8.	Hydrogen, Rare gases and Other non metals	682.61	47005585
9.	Ammonia, Anhydrous or in Aqueous solution	494.60	512989573
10.	Polymers of Vinyl Chloride or of other Halogenated olefines	488.16	308217712

(Source: Ministry of Statistics, Qatar)

**B. Trade in services**

**B (a) Top 10 service sectors of imports from India : Data not Available in the host country**

S. No	Service Sector	Value (US\$ million)	India's % share of total import of the Service sector	Modes*			
				1	2	3	4

**B (b) Top 3 competitor countries of the sector mentioned in Table B(b) above**

S. No	Service Sector	Top 3 competitor countries of imports			
		Country	Value	% share in total import of the service sector	Strategy of competitors (quality, distribution network etc)

C. Trade Promotion/publicity activities/meetings by Mission

No	Name of Event	Date	Remarks
1.	India-Qatar Business Forum	January 18, 2022	Mission in association with EEPC and Indian Business & Professionals Council (IBPC) organized a virtual technical webinar on 'HVAC-Refrigeration' which was attended by more than 100 engineers.
2.	Tourism Day Celebration	January 25, 2022	Mission in association with IBPC and Indian Travel Professionals Council organized a hybrid seminar on Indian tourism and gave presentation on luxury tourism of India.
3.	India-Qatar Bilateral Investment Summit	January 31, 2022	Mission in association with Invest India and IBPC organized a Bilateral Investment Summit. Invest India delivered key presentations highlighting the ease of doing business in India. Mr. Mohammed Bin Ahmed Al Obaidly, Board member of Qatar Chamber of Commerce & Industry, presented opportunities prevailing in Qatar.
4.	Webinar on Indian budget	February 07, 2022	A webinar was organized to present the budget 2022-23 among the Indian businessmen & professionals, investment bankers in Qatar and also Qatari businessmen interested to invest in India.
5.	Meeting with Vice Chairman, Mannai Corporation	February 10, 2022	Ambassador met Mr. Khalid Mannai, to discuss mutual cooperation and ways to enhance bilateral relation with focus on engineering services, IT, automobile.
6.	Meeting with Chairman, Al Mirqab Group	February 13, 2022	Ambassador met Sheikh Jassim bin Hamad bin Jassim Al Thani, to discuss mutual cooperation and ways to enhance bilateral relation with focus on engineering, construction, technology.
7.	Meeting with CEO, Ahli Bank	March 08, 2023	Ambassador met Mr. Hassan Ahmed AlEfrangi, to discuss mutual cooperation and ways to enhance bilateral relation with focus on banking.
8.	Participation in Agriteq	March 10-14,	Mission along with IBPC participated at

	Exhibition	2022	the Agriteq exhibition. The Indian Pavilion showcased various Indian agriculture products and also technology and machinery especially in the areas of sustainable farming and solid waste management. Ministers of Municipality, Environment, Transport & Communication visited the Pavilion and appreciated the participation.
9.	India-Qatar ICT Business Alliance Meet	March 17, 2022	Mission in association with IBPC and Electronics and Computer Software Export Promotion Council (ESC) had organized a virtual India-Qatar ICT Business Alliance Meet under the theme "The Resilience Imperative: Succeeding in Uncertain times". Around 15 companies each from India and Qatar made presentations on their product portfolios. The event was useful for the participating Indian companies to explore opportunities and assess prospects of joint venture/tie-ups with Qatari counterparts.
10.	Webinar on "International Project Management Conference 2022"	March 31, 2022	Mission in association with The Institution of Engineers (India), Qatar Chapter had organized a webinar on "International Project Management Conference 2022". Some of the speakers were Dr. Sivathanu Pillai, Founder of Brahmos; President of Solar Energy Society of India; Former President of Arab Engineers Foundation, etc.
11.	Meeting with Chairman of Al Qamra Holdings	April 05, 2022	Ambassador met Mr. Hamad Saleh Al Qamra, to discuss mutual cooperation and ways to enhance bilateral relation with focus on trading, transportation, facility management.
12.	India Pharma & India Medical Device Inaugural Session 2022	April 25, 2022	Organised by FICCI. Mission actively supported the event by disseminating information with local business chambers and posting on Mission's website and social media platforms.
13.	AAHAR - International Food and Hospitality Fair	April 26-30 ,2022	Organised by APEDA. Mission actively supported the event by disseminating information with local business chambers

			and posting on Mission's website and social media platforms.
14.	Participation in Doha Jewellery and Watches exhibition	May 9-13, 2022	Minister of State for External Affairs & Parliamentary Affairs of India, Shri V.M. Muraleedharan, visited Qatar from May 8-10, on an official visit. During which MoS inaugurated the Indian Pavilion comprised by the GJEPC with 18 jewellers. Other Indian jewellers from India and Qatar also participated in the exhibition.
15.	India-Qatar Business Forum	June 05, 2022	During the visit of Hon'ble Vice President of India, India-Qatar Business Forum was organized in association with Qatar Chamber of Commerce & Industry (QCCI). Minister of Commerce & Industry, Qatar; Chairman of QCCI and Chairman of Qatari Businessmen Association (QBA) participated in the Forum. Qatari side had more than 50 companies comprised by QCCI. Indian business delegation comprised of 50 members from CII, FICCI and ASSOCHAM. Vice President launched the "India-Qatar Start-Up bridge" to link the start-up ecosystems of the two countries at the Forum.
16.	Inauguration of Indian Business & Professionals Councils' website and logo	June 05, 2022	Minister of State for Health and Family Welfare, inaugurated the Indian Business & Professionals' Council's (IBPC) logo and website [IBPC is an association of Indian businessmen, under the aegis of the Embassy, mandated to promote India-Qatar economic and commercial ties].
17.	Project Qatar and Hospitality Qatar exhibition	June 06-09, 2022	14 companies from India participated in the exhibition. The feedback were positive in terms of generating new business enquiries.
18.	Meeting with Chairman of Al Sulaiman Holdings	June 23, 2022	Ambassador met Mr. Nasser Sulaiman Haidar Al Haidar, to discuss mutual cooperation and ways to enhance bilateral relation with focus on gems and jewellery.
19.	Meeting with General Manager, Qatar Chamber of Commerce & Industry	July 26, 2022	Commercial Representative met Mr. Saleh Al Sharqi and discussed prospects of holding India-Qatar Business match

			making event
20.	Meeting with Board member, Al Jaber Group	August 22, 2022	Ambassador met Mr Ahmed Al Jaber, to discuss mutual cooperation and ways to enhance bilateral relation with focus on contracting, energy, engineering.
21.	India @100	August 24, 2022	On the occasion of India's 75th anniversary of independence, Embassy in association with IBPC Qatar celebrated Azadi Ka Amrit Mahotsav by organising a panel discussion on "India @100" with industry experts from Healthcare; Finance; IT and Engineering. Ambassador inaugurated the event the event in the presence of guests of honour Sheikh Mansoor bin Khalifa al-Thani and Ashraf Abuissa, leading businessmen in Qatar.
22.	Virtual Buyer Seller Meet (VBSM) on electronic goods	August 24, 2022	Mission in association with Indian Business & Professionals' Council (IBPC) and Electronics and Computer Software Export Promotion Council (ESC) had organized a Virtual Buyer Seller Meet (VBSM) on electronic goods. 30 buyers from Qatar and more than 50 Indian companies participated in the VBSM.
23.	Virtual networking meet on Indian agricultural & Food GI products	September 07, 2022	The Mission in association with APEDA had organized a virtual networking meet on Indian agricultural & Food GI products. 39 participants from India and 31 participants gave presentation about their company and interested products. The meeting saw participation of more than 100 guests. An E-catalogue was released during the event.
24.	Meeting with CEO of Qatar Chemical Company Ltd.	September 14, 2022	Ambassador met Mr. Nasser Jeham Abdel-Aziz Al Kuwari, to discuss mutual cooperation and ways to enhance bilateral relation with focus on chemicals.
25.	Meeting with CEO, Qatar Financial Centre	October 10, 2022	Ambassador met Mr. Yousuf Al Jaidah, to discuss mutual cooperation and ways to enhance bilateral relation with focus on finance sector.
26.	Virtual Buyer Seller Meet (VBSM) on ceramic and allied products	November 01, 2022	Mission in association with Indian Business & Professionals Council and Capexil had organized a Virtual Buyer



			Seller Meet (VBSM) on ceramic and allied products. 30 companies each from Qatar and India participated in the VBSM.
27.	Meeting with Governor of Qatar Central Bank	November 09, 2022	Ambassador met Sheikh Bandar bin Mohammed bin Saoud Al Thani, to discuss mutual cooperation and ways to enhance bilateral relation with focus on banking and finance sector.
28.	Millet corner	December 02, 2022	Mission set-up a Millets corner in the Chancery building to create awareness among the visitors about the different varieties of Millets and their health benefits as part of celebrating 'International Year of Millets 2023'.
29.	Meeting with Chairman, Al Jazeera Group	December 08, 2022	Ambassador met Sheikh Jassim bin Nasser Al Thani, to discuss mutual cooperation and ways to enhance bilateral relation with focus on media sector.

#### D. Trade Queries

No .	Month (2021)	No. of trade inquiries received from Indian companies	No. of trade inquiries received from Qatar companies
1.	Jan	114	1
2.	Feb	88	2
3.	Mar	101	1
4.	Apr	101	1
5.	May	89	-
6.	June	121	-
7.	July	147	-
8.	Aug	133	-
9.	Sep	125	-
10.	Oct	83	-
11.	Nov	51	-
12.	Dec	122	-
<b>Total</b>		<b>1275</b>	<b>5</b>