

## REPORTING PROFORMA FOR COMMERCIAL WINGS

### MONTHLY REPORT- July 2023

(Trade in Goods and Qualitative)

Name of the Mission (Country): **EGYPT**

#### **A. TRADE IN GOODS**

Data is available till May 2023 on CAPMAS

a) Total trade in goods during May 2023

	<b>Egypt Export (US\$ million)</b>	<b>Egypt Import (US\$ million)</b>	<b>Status (P) Provisional/ (F) Final</b>
Egypt's trade with India Source: CAPMAS, Egypt Data for the Month : May 2023	130,857 Millions	329,276 Millions	Final
Egypt's total global trade Source: CAPMAS, Egypt Data for the Month : May 2023	3,382 Bn	7,115 Bn	Final

b) Preferential trade in goods during **May 2023**

Sl. No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from Egypt (US\$ million)
NA			

**(Source: Customs/National Trade Statistics of reporting country)**

Sl. No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to Egypt (US\$ million)
NA			

**(Source: based on Certificate of Origin Issued by reporting country)**

c) Top 10 items of import from India during May 2023

Source: CAPMAS,

HS Code	Commodity	Value (US\$)	Share in total import (%)
2023	Cuts of bov, boneless, frozen	70,101,748	21.3
2710	95 octane gasoline output from the process of refining crude oil or crude oils obtained from bituminous minerals materials	32,240,000	9.8
1006	Semi-milled or wholly milled rice, whether or not polished or glazed	16,662,619	5.1
8455	Other parts of metal-rolling mills	16,318,356	5.0
7202	Ferro-silico-manganese	8,186,578	2.5
7202	Ferro-manganese, containing by weight more than 2% of carbon	7,755,348	2.4
5205	Cotton yarn (other than sewing thread), not put up for retail sale, single yarn, of combed fibers, Measuring less than 232.56 decitex but not less than 192.31 decitex (exceeding 43 metric number but not exceeding 52 metric number)	6,891,599	2.1
8454	Casting machines, of a kind used in metallurgy or in metal foundries.	6,605,018	2.0
8445	Textile spinning machines	6,500,512	2.0
2933	Other Patrol vehicles [ring] than harmonious with atom or atoms of is another harmonious nitrogen , unlike what was mentioned	6,160,486	1.9

d) Top 10 items of export to India during May 2023

Source: CAPMAS,

HS Code	Commodity	Value (US\$)	Share in total export (%)
2711	Liquefied natural gas	33,560,000	25.6
2709	Petroleum, crude	27,520,000	21.0
3103	Fertilizers, phosphatic, semi-manufactured	15,000,000	11.5
5201	Other cotton, not carded or combed, ginned	13,954,023	10.7
2510	Natural calcium phosphates, unground	12,855,508	9.8
2809	Phosphoric acid	9,756,117	7.5
8051	Fresh orange other than mentioned above	4,096,879	3.1
2510	Natural calcium phosphates, ground	3,809,980	2.9

2836	Calcium carbonate other than those mentioned above	2,232,070	1.7
8051	Valencia oranges, fresh.	923,648	0.7

g) Potential products of Imports from India

Sl. No.	Commodity (4 digit HS tariff line)	Rationale (Max. 200 words)
(i)	Textile ( 5911)	<p>Textile sector accounts for 3% of GDP and 27% of the industrial output of Egypt. 25% of the total industry is focused on textile production, of which 12% are engaged in home textiles, 8% in cotton yarn, and 5% in other textiles. Public sector dominates the production industry with 50% in spinning, 60% in hemming, and 60% in weaving. Private sector owns 90% of the garmenting side of the industry. Spinning and weaving sector is being dominated by the large-scale industries with a strong influence of public sector.</p> <p>Egypt textile sector consists of 3,243 companies with a total investment of USD 3.2 billion. Textile industries of Egypt produce 315 million apparels, and exports 305,000 tons of cloth and apparel annually. US constitute 80% of the country's export market, followed by EU and Arabian countries comprising the remaining 20%.</p> <p>India exported around US\$ 642 thousands worth of textiles &amp; clothing products to Egypt during (April22 – May 23).</p>
(ii)	Pharmaceuticals ( 3006 )	<p>India is not among the 22 reference countries in the GMP model of registration followed by Egypt. Therefore, there are several restrictions in importing Indian drug formulations without prior approvals from the Egyptian authorities. There are currently Three Indian investments in pharmaceutical sector in Egypt viz. Sun Pharma, Pharmed Healthcare and Serum Vaccines that are mostly manufacturing generics. There is scope for more joint collaborations between Indian and Egyptian Pharma companies in Egypt.</p> <p>India exported US\$ 1.9 million worth of pharmaceutical items to Egypt during (April22 – May 23)</p>
(iii)	Automobile and auto components (8708 )	<p>According to the Automotive Information Council (AMIC) Sales in the Egyptian automotive market have dropped by 75 per cent on an annual basis Fewer than 5,400 vehicles were sold in January 2023, down from 21,200 vehicles in January 2022.</p> <p>Some of the reasons for reduced car sales are:</p> <p>i) Very high inflation hitting Egyptian purchasing power, the automotive sector is yet to struggle amid a plethora of national and international</p>

		<p>obstacles.</p> <p>ii) Economic repercussions of the pandemic and the Russian-Ukrainian conflict hamper the world economy; the government's measures to address these challenges have resulted in a protracted crisis in the automotive market.</p> <p>After the automobile market revives in Egypt, India would have a competitive advantage of its automobiles than other countries due to their reasonable car prices; Bajaj already has a partnership with Ghabbour of Egypt for CKD assembly of two and three wheelers for Egyptian markets.</p>
(iv)	<p>Agro products</p> <p>(I) Wheat ( 1001 )</p> <p>(II) Rice ( 1006)</p> <p>(III) Millets</p> <p>(IV) Tea( 0902)</p> <p>(V) Others</p>	<p>During (April22 – May 23), Egypt imported wheat worth more than US\$ 4.6 billion and India's share was only 0.5% with US\$ 24.5 Million, Egypt is one of the largest importers of wheat in the world and If India allows wheat exports then Egypt could be a good market for Indian exports of wheat</p> <p>Egypt imports around one million tons of rice each year including from Thailand, China, India, Russia, US and Argentina. Indian private traders have been supplying rice to Egypt through government procurement as well as at private levels. The Indian companies have to register with GASC to participate in the government procurement process. Though sometimes, the tenders are also open to non-registered companies as well. During (April22 – May 23) Egypt Imported rice worth 158 Million USD, India was the biggest supplier of rice to Egypt with (88.1 %) followed by Thailand (6.3%).</p> <p>Egypt imports almost 70% of its wheat and is looking forward to some alternative to reduce the wheat imports, there is informal indication that the Egyptian government may allot 300,000 feddans of land for cultivation in northern Egypt, Egyptian market may be explored for export of millets.</p> <p>Egypt is largest market of tea in MENA region. Kenya is major supplier (due to COMESA Agreement) followed by India and Sri Lanka. Indian tea export to Egypt has increased over the years due to reduction of tariff from 30 percent to 2 percent. In (April22 – May 23), India exported \$ 5.75 million of tea. CTC Dust and Fanning variety are popular in Egypt.</p> <p>India has the potential to export new items as “ dried, shelled peas” , Maize , Bran, Sharps and other residues of wheat, Cotton (neither carded not combed)</p>
(v)	<p>IT and IT enabled services</p> <p>(Information technology Items:85)</p>	<p>The Egyptian authorities have launched a Digital Egypt Initiative which is in alignment with Egypt Vision 2030 to digitize several sectors like payment and settlement, Governance, Geographical Information Systems..etc. There is good number of foreign IT companies like Microsoft, IBM, Oracle, etc. having their data centers located in Smart Villages mainly located in the outskirts of the capital. Although there is lack of Indian IT companies in Egypt, some Indian companies are providing IT solutions especially in financial services with back-end support from their centers located in Dubai</p>

		<p>and Middle East. However, there are potential for Indian IT companies to operate in Egypt provided they have physical presence in Egypt.</p> <p><a href="#">Tech Mahindra</a> a leading provider of digital transformation, consulting, and business re-engineering services and solutions, has signed a Memorandum of Understanding (MoU) with the Information Technology Industry Development Agency (ITIDA) to establish a global delivery Centre in Cairo. Tech Mahindra aims to hire more than 1000 employees over next three years to serve both global and local customers from its newly inaugurated center in Cairo.</p>
(vi)	Plastics and Chemicals	<p>Egypt's plastics market is supplied 65% from imports and 35% from domestic sources. The main suppliers are South Korea, India, Russia, and the Gulf States. Polyethylene, polyvinyl chloride suspension, PET, and thermoset plastics are the most common locally manufactured products. A private company now produces polypropylene, but most propylene continues to be imported. The excellent quality of EU-made products, explain their popularity in Egypt.</p>
(Vii)	Coconut seedlings/ Date Palm seedlings	<p>Coconut Seedlings export is banned from India due to phytosanitary concerns. The Egyptian side stated they would have to visit India to complete the Pest Risk Analysis (PRA) exercise.</p>
(Viii)	Engineering Goods	<p>India has exported engineering goods worth of US\$ 17.55 Millions to Egypt during 2021-2022 (DOC).</p> <p>In addition, Egypt is expanding in terms of new roads, new cities and new factories are being built so it is expected that the Egyptian demand on the engineering goods would increase and India could be a good supplier to Egypt of engineering goods.</p>

## B. QUALITATIVE

Month : July 2023

### 1. Market Access Alerts:

- a. Alerts on customs tariff changes:-  
**No Change in customs tariff during July 2023**

Egyptian Customs Authority

Sl. No.	Notification no. and date	HS Code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1	NIL						

- b. Alerts on non-tariff measures (SPS/TBT/import and export procedures/ restrictions/ prohibitions, licensing/STEs etc.)

Sl. No.	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any
	NIL				

s

- c. Alerts on standards, technical regulations and conformity assessment procedures:

Sl. No.	Notification no./date	Standard/technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1	NIL				

- d. Alerts on trade defense measures taken by respective country:  
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

Sl. No.	Notification no., date or other references	Type (Initiation, final, prov., sunset,	Details of products/ sectors affected	Effective from	Remarks if any

		<b>consultations, (including new shipper review)</b>	<b>(including HS codes)</b>		

## 2. Feedback

a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to Egypt.

<b>Sl. No.</b>	<b>Name of business house</b>	<b>Activity sector</b>	<b>Trade barrier issues if any (incl. HS codes)</b>	<b>General Feedback (Max. 200 words)</b>

b. Feedback on major trade activities including logistic events (trade fairs/BSM including Indian participation)

<b>Sl. No.</b>	<b>Activity (trade fair, BSM etc.)</b>	<b>Date and Venue</b>	<b>Number of participants from India</b>	<b>Name(s) of large/key participants from India</b>	<b>Feedback received (Max. 200 words)</b>	<b>Source of funding (MAI, TA/TC)</b>
	<b>NIL</b>					

c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business visas issued:

<b>Sl. No.</b>	<b>Activity (trade fair)</b>	<b>Date and venue</b>	<b>Number of participants from Egypt</b>	<b>List of large/key participants from Egypt</b>	<b>Number of Business visas issued</b>	<b>Feedback received (Max. 200 words)</b>
3	Business Visas	July 2023			233	Consular Wing issued 233 Business Visa during July 2023

3. **Trade and Investment:**

a. **Significant trends in trade and investment**

Sl. No.	Category	Details of significant trends (Max. 200 words)	Analysis (Max. 200 words)
1.	<b>Trade in Goods</b> Source: CAPMAS, Egypt	Data is available till May 2023 on CAPMAS  Value of Indian Import in May 2022 426.188 (US\$ million)  Value of Indian Import of May 2023: 130.857 (US\$ million)  Value of Indian Export in May 2022: 362 (US\$ million)  Value of Indian Export in May 2023: 329.276 (US\$ million)  Total trade comparison : May 2022: 788.188 (US\$ million)  May 2023: 460.133 (US\$ million)	Total trade between India and Egypt during May 2023 <b>decreased</b> to US \$ 460.133 million compared to same period of 2022.  Indian exports to Egypt decreased to US \$ 329.276 million and the Indian imports decreased to US \$ 130.857 million compared to same period of 2022.
2.	<b>Trade in Services</b> Source: CAPMAS, Egypt	The Embassy during July 2023 received 0 enquiries on services.  Trade figures of some of the service sectors are given below: <b>Pharma Items ( HS Code:30)</b> India export in May 2022: 3.277 (US\$ million) India export in May 2023 1.329 (US\$ Millions) <b>Electrical machinery and equipment and parts including Information technology software. (HS Code: 85)</b> India export in May 2022: 9.706 (US\$ million) India export in May 2023	During May 2023, the Indian export of pharma services and items to Egypt Decreased recording US \$1.329 (US Million) compared to May 2022.  Indian export of IT and Electric Services and staff decreased recording US \$ 8.359 million compared to May 2022.  Indian export of Educational Services decreased recording US \$ 2.633 thousands compared to May 2022



		8.359 (US\$ Millions) <b>Books newspapers , pictures including educational services (HS Code : 49)</b> India export in Mar 2022: 86.896 (US\$ thousands) India export in Mar 2023 2.633 (US\$ thousands)	
3.	<b>Investment</b>	Top Indian companies in Egypt are : 1. TCI Sanmar 2. Flex P Films 3. Alex Carbon Black Co. 4. Dabur Co. 5. EIPIT 6. Galaxy Chemicals 7. Embee International 8. EKC Egypt 9. Platinum Stabilizers Egypt 10. ABDOS FMCG	Indian investments in Egypt have increased steadily over the years, with major companies expanding their capacities. The Indian investment in Egypt includes more than 50 Indian companies which operates in Egypt; mainly in the fields of textiles, chemicals, auto parts, etc. with a combined investment of around US\$ 3.2 billion.

a. Opportunities for investments/ assets on offer/ major company divestment:

General Authority for Investment and Free Zones, GAFI, declared availability of 1149 opportunities of investment in Egypt for foreign countries. Details of the opportunities are available on [www.investinegypt.gov.eg](http://www.investinegypt.gov.eg). Below are some of the booming (30) opportunities declared by GAFI.

Sl. No.	Sector Name	Particulars of the asset/ company	Contact details
1	land for investment	<b>land for investment</b> Governorate: Suez Location: Ain Sukhna free zone Land Allocation Method: Usufruct Sector: Construction & Building Materials Utilities: Not Available Opportunity Type: Land Only Jurisdiction:General General Authority For Suez Canal Economic Zone Land Area: 3,000 M2	Ms. Manar Waly Investment Promotion Officer (Asia Dept.) Investment Promotion Sector 3 Salah Salem Road, Fairgrounds,Nasr City-Cairo – P.O Box:11562-Egypt Tel: +2 02 240 55452 Ext:6861 Fax: +2 02 240 55425 E-mail: <a href="mailto:m.waly@gafinet.org.eg">m.waly@gafinet.org.eg</a>

		Zones: Ain Sukhna Free Zone	
2	Services	<p>Governorate: Suez  Location: Ras Abu Al Darg - Ein Sokhna/Zafarana Road - Al Galala City  Sector: Services  Utilities: Available  Opportunity Type: opportunity with land  Jurisdiction: Al Galala City  Land Area: 3,000 M2  Project: Al Galala City And Tourist Compound  Progress: 90%  Competitive Advantages:  Al Galala City &amp; Resorts Has More Than 16 Major Investment Opportunities That Ranges From Managing Luxurious Five Stars Hotels, Cable Cars Station, Entertainment Center, International Yacht Marina, The First Real Outlet Mall In Egypt &amp; Africa, First Skydiving Drop Zone, Al Galala University The First Private Medicine University At Egypt &amp; The Most Famous Area For Mining Including Industrial Zone And More.</p>	<p>Ms. Manar Waly  Investment Promotion Officer (Asia Dept.)  Investment Promotion Sector 3 Salah Salem Road, Fairgrounds, Nasr City-Cairo – P.O Box:11562-Egypt  Tel: +2 02 240 55452  Ext:6861  Fax: +2 02 240 55425  E-mail:  <a href="mailto:m.waly@gafinet.org.eg">m.waly@gafinet.org.eg</a></p>
3	Operating And Managing Distinguished Technical Schools	<p>A pioneering opportunity to manage, develop, rehabilitate and operate Training Centers into a sophisticated technical school for any of the following initial specializations (electrical installations - metal forming and welding - metal working) or according to the investor's vision.</p> <ul style="list-style-type: none"> <li>- Available in 28 different locations</li> <li>- Jurisdiction: Ministry of Education and Technical Education</li> <li>- Opportunity with Land and utilities</li> </ul>	<p>Ms. Manar Waly  Investment Promotion Officer (Asia Dept.)  Investment Promotion Sector 3 Salah Salem Road, Fairgrounds, Nasr City-Cairo – P.O Box:11562-Egypt  Tel: +2 02 240 55452  Ext:6861  Fax: +2 02 240 55425  E-mail:  <a href="mailto:m.waly@gafinet.org.eg">m.waly@gafinet.org.eg</a></p>

Information on tender Notices for projects and procurement of interest to Indian project exporters/ suppliers (USD 15 million & above)

Sl. No.	Tender/ procurement notice No. and date	Sector	Value of tender/ procurement
---------	---	--------	------------------------------

1	NIL		
---	-----	--	--

**Any other issues of importance** (Max 500 words)

1. **On 9th-11th July 2023:** Several leading Indian Fertiliser companies visited Egypt for AgroEgypt 2023 to explore opportunities in expanding trade in fertilisers. They met various Egyptian Fertiliser companies and briefed Ambassador Mr. Ajit Gupte on future cooperation. [India in Egypt \(Embassy of India, Cairo\)](#)

.....